

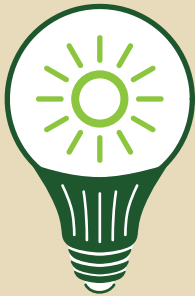


MONTHLY NEWSLETTER

SEPTEMBER 2021

Energy Efficiency Tip of the Month

Energy used for cooling and heating your homes makes up the largest portion of your monthly energy bills. By combining regular equipment maintenance and upgrades with recommended insulation, air sealing and thermostat settings, you can save about 30% on your energy bills while helping our environment.



ATTENTION Electric Heat Users

The heat plus rate will go into effect Oct. 1



Farmers Electric Cooperative, Inc.

A Touchstone Energy Cooperative

P.O. Box 330

Greenfield, IA 50849

FarmersREC.com | (800) 397-4821

ANNUAL MEETING:

Official Notice of 82nd Annual Meeting

The meeting will be held in person unless CDC guidelines, state law or other appropriate authority requires a change, or local COVID/health concerns serve as cause for the cooperative board to modify the meeting format. Members will be provided appropriate notification promptly after any board decision is made to modify the format of the annual meeting.

The 82nd Annual Meeting of Farmers Electric Cooperative, Inc., will be held Tuesday, Sept. 14 at the Adair County Fairgrounds 4-H Building beginning at 5 p.m. to take action on the following matters:

- Officers, directors, and committee reports;
- Election of three (3) directors of the Cooperative; and
- All other business that may come before the meeting or any adjournment thereof.

The election of directors will take place during the meeting. Each term is three years. The following members have been nominated for director by the Committee on Nominations appointed by the board of Directors pursuant to the By-laws:

EASTERN DISTRICT

RoxAnn Rhoads

CENTRAL DISTRICT

Mark Earhart

WEST DISTRICT

Kevin Stender

Read more about the candidates on pg. 4

Annual Meeting Agenda | Sept. 14, 2021

5-6:30 PM: Registration & Meal | 6:30 PM: Business Session | 7:30 PM: Prize Drawing

Welcome
 Invocation
 Call to Order and Introduction of Guests
 Notice of Annual Meeting
 Minutes of the 2020 Annual Meeting
 President's Remarks
 Business Update
 Election Results
 Recognition of Directors and Employees
 Other Business
 Adjournment

Dan Westphal, Board President

 Dan Westphal
 Fred Dorr
 Kevin Tanner, Board Secretary
 Dan Westphal
 Charlie Dunn, CEO
 Fred Dorr
 Dan Westphal
 Dan Westphal

Every guest receives a free gift and is entered into a prize drawing!

Farmers Electric Cooperative, Inc., 2020 Annual Meeting of the Members

The 81st Annual Meeting of the Members of Farmers Electric Cooperative, Inc. was held at the Adair County 4-H Building, at 9 A.M., on the 17th day of September 2020. Due to the COVID-19 pandemic, the meeting was conducted with only directors, key staff, election committee, Sarah with CIPCO recording, and legal counsel present. The meeting will be posted on the cooperative Facebook page and the cooperative's website for members to view. The meeting was called to order by Dan Westphal, President of the Cooperative, who presided.

Attorney Fred Dorr referenced the Notice of Meeting and reported that he had checked the registration and at least 5% of members had sent their ballot in to the cooperative for the election, thus constituting a quorum of the members of the Cooperative. There were 456 total ballots returned.

The minutes of the Annual Meeting of Members held September 17, 2019 was printed in the program. Because the minutes were printed in the newsletter and sent to each member, the reading of said minutes was waived. The minutes were accepted, and the Secretary was directed to file the same in the records of the Cooperative.

The annual report of the Treasurer was printed in the program and was accepted and directed to be filed in the records of the Cooperative.

President Westphal gave his report to the members, which included reports on services that the cooperative received from our generation and transmission cooperative, CIPCO. He also spoke about the recent impact of the derecho event

on CIPCO and some of its member cooperatives.

President Westphal called upon Manager Charlie Dunn for his report. Manager Dunn thanked Dave Shike, Dave Hennigar and Pat Held for their dedicated 30 years of service with the Cooperative, praised Garrett Thompson on his tenure as Director of Finance and Accounting, thanked Director Robert Newton for his leadership and guidance on the board, and welcomed two new employees to the co-op. He also thanked employees that helped neighboring utilities during the recent storm. Charlie also reviewed the new Construction Work Plan. Dave Shike, Director of Operations gave his report on the year so far with the line crews. Garrett Thompson, Director of Finance, gave his report on the year 2019 and on the Power Cost Adjustment (PCA). Holi Weston, Director of Member Services gave her report on the Rebate Program and on Operation Round Up.

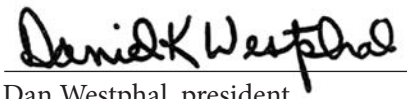
Attorney Fred Dorr then read the Certificate of the Inspectors of Election certifying that the following members having received the highest number of votes cast, had been duly elected directors of the Cooperative to hold office for the term specified and until their successors shall have been elected and qualified: Janelle Peiffer (East District), Kris Petter (Central District), and Kevin Tanner (West District).

The president directed the Secretary to annex the Certificate of the Inspectors of Election to the minutes of this meeting and thereupon declared such members duly elected directors of the Cooperative to hold office for the term specified and until their successors shall have been elected and qualified.

President Westphal thanked all the directors and employees for their dedication and service and recognized retiring Director Robert Newton for his 18 dedicated years to the Board of Directors. Robert spoke of his tenure on the board as one of the most fulfilling things he has done and thanked his fellow directors for their friendship.

There being no further business to come before the meeting, the meeting adjourned.

Drawings for prizes were held.



Dan Westphal, president



Kevin Tanner, secretary



Annual Meeting Time!

The annual meeting is a great opportunity for co-op members to share experiences, hear from co-op leadership and, perhaps most importantly, vote to elect your new board members.



CHARLIE DUNN
CEO

Our co-op employees work hard to host this fun event, and we encourage you to attend and exercise some of the many rights you have as a member of an electric cooperative. We know the food and prizes are the best parts of the meeting, but there is so much more to the event.

Your annual meeting is the occasion to exercise one of the greatest benefits of being an electric co-op member: voting for the upcoming year's board of directors.

Your electric cooperative is not owned by far-away investors, and it is not run by an appointed board of directors. Your electric cooperative is run by a democratically elected board that is given the privilege to serve because of your vote.

So, at this year's annual meeting, not only will you have a blast (and maybe win a prize!), but you will feel good knowing that you had a voice in a very important decision that impacts one of our most vital resources, electricity.

I hope to see you there.

Farmers Electric Cooperative, Inc. Financials for Year Ended Dec. 31, 2020

Balance Sheet

ASSETS	2020	2019
Net Utility Plant	\$ 30,086,541	\$ 29,555,401
Other Property & Investments	\$ 7,718,312	\$ 7,678,691
Current Assets / Deferred Charges	\$ 6,212,329	\$ 6,000,290
Total Assets and other Debits	\$ 44,017,182	\$ 43,234,382

LIABILITIES

Margins & Equities	\$ 21,073,282	\$ 19,399,149
Long Term Debt	\$ 20,473,583	\$ 21,283,661
Current & Accrued Liabilities / Deferred Credits	\$ 2,470,317	\$ 2,551,572
Total Liabilities and Equity	\$ 44,017,182	\$ 43,234,382

STATEMENT OF REVENUE & PATRONAGE CAPITAL

ENDING DEC. 31, 2020	2020	2019
Operating Revenue & Patronage Capital	\$ 13,633, 205	\$ 13,343,698

EXPENSES

Cost of Power	\$ 6,814,505	\$ 6,592,421
Operations & Maintenance	\$ 2,164,094	\$ 2,180,339
Consumer Advocate Accounts & Services	\$ 300,065	\$ 377,706
Administrative General	\$ 1,053,831	\$ 1,066,377
Depreciation	\$ 1,280,449	\$ 1,233,326
Interest & Other	\$ 820,910	\$ 843,182
Total Expenses	\$ 12,433,854	\$ 12,293,351

Operating Margins	\$ 1,199,351	1,050,347
Non-Operating Margins	\$ 89,678	158,944
Generation & Transmission Capital Credits	\$ 527,861	437,227
Other Capital Credits	\$ 158,265	81,435
Extraordinary Items	\$ --	\$ --
Total Operating & Non-Operating Margins	\$ 1,975,155	1,727,953

Did you find us at the Iowa State Fair?



*Dave Opie, general manager,
Clarke Electric and Charlie Dunn*



*Alena Rectenbaugh, Kacie Ford
and Bailey Carstens*



Jackson Carstens

2021 Board Candidates

Central District

MARK EARHART

Board Member Since: 2012

Residence: Rural Stuart

Family: Wife, Elizabeth, 3 children, 7 grandchildren

In his spare time: Enjoys playing golf, watching Iowa State sports and attending grandchildren events.

Mark is seeking his 4th term as a board member for Farmers Electric Cooperative. He enjoys serving on the board, agrees with the cooperative principles and is committed to our members. Mark has earned his Credentialed Cooperative Director certificate from the National Rural Electric Cooperative Association. He is dedicated to safe, reliable and affordable service as a member and board director.



East District

ROXANN RHOADS

Board Member Since: 2018

Residence: South of Winterset

Family: Husband, Jim, 1 daughter (Megan), 1 son (Michael and daughter-in-law Jenny), 2 granddaughters

Career: Farmer

RoxAnn is an active Master Gardener in Madison County. She coordinates many of the activities, serves as treasurer, and has many projects in the county. She is extremely proud that during her first term as your director she has completed her CCD (Credentialed Cooperative Director Certificate), and recently the BLC (Board Leadership Certificate) through the National Rural Electric Cooperative Association. She is now working toward obtaining Director Gold Credential. She also serves the board as Treasurer. RoxAnn loves to spend her spare time reading, traveling, and most importantly spending time with her two granddaughters. She feels very fortunate that both of her children live close.



West District

KEVIN STENDER

Board Member Since: 2012

Residence: Rural Massena

Family: Wife, Mendy, 1 daughter, 1 son

Career: Farmer

Kevin is seeking his 4th term as a board member for Farmers Electric Cooperative.

He enjoys serving on the board, and has earned the Credentialed Cooperative Director certificate from the National Rural Electric Cooperative Association. Kevin believes in safe, affordable and reliable electricity.



Are you a rural Iowa high school student with a passion for leadership?

Attend our webinar series in October for a chance to win Apple AirPods and a \$1,000 college scholarship! Learn more at IowaYouthTour.com



Open Lines is a monthly publication of Farmers Electric Cooperative, Inc.

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Charles Dunn

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Board of Directors

Dan Westphal, President
Kevin Tanner, Secretary
Janelle Peiffer
Darrell Jensen
Kevin Stender

Steve Chandler, Vice President
RoxAnn Rhoads, Treasurer
Mark Earhart
Kris Petter

The mission of Farmers Electric Cooperative, Inc., is to deliver safe, reliable, affordable electricity and other services to improve the quality of life within our communities. This institution is an equal opportunity provider and employer.